



Fleet Management

Making it pay



The key to revolutionising your business and your bottom line



Trying to find out how to manage your workforce to increase your profits?

Navman Wireless Business Solutions can help you get there!

Navman Wireless Fleet Management Solution includes:

OnlineAVL Software

- Real-time visibility of your workforce enabling greater control and management of your company
- Information on issues that can directly affect your business operations, your customers, the environment and your profitability

Reporting Suite

- Provides a wide range of dynamic reports at the touch of a button whenever and wherever you need them
- Reports give you accurate information about your fleet

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"Anyone managing a fleet of vehicles should invest in Navman - it is the best investment we have ever made"

Neil Beverley,

Director, PMS International

Navman Wireless is a market leader in Fleet Management solutions and Vehicle Tracking

The OnlineAVL solution gives you full visibility and control over your workforce in real-time, 24 hours a day, everyday, from anywhere in the world.

See how Navman Wireless Fleet Management can benefit your company in key areas of your business...

Productivity

Customer Service

Communication

Environment

Profitability

The following gives detailed examples that prove how Navman Wireless Solutions can add value to your business and your bottom line...

Don't take our word for it!

What do our existing customers have to say?

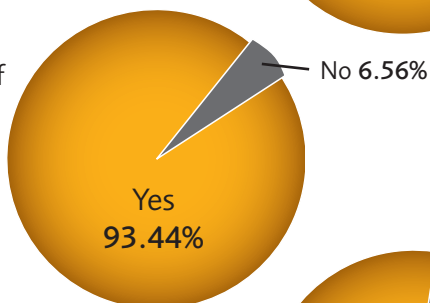
As our customers are important to us, we conducted a survey* of over 1000 of our existing customers to find out what they had to say...

What did we find out?

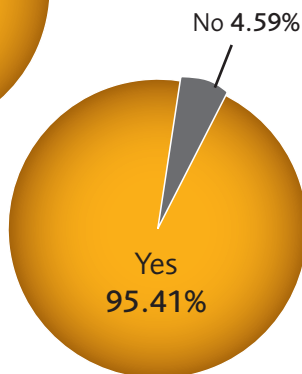
Over 96% of respondents are delighted with the service that we provide.



Over 93% of our respondents feel that they have greater management control of their workforce.



Over 95% of respondents would recommend Navman Vehicle Tracking to other businesses.



* Customer survey carried out by an independent source during May and June 2005 on Navman Wireless UK Ltd customers.



Productivity

Trying to make your workforce perform smarter and faster?

Now you can help...

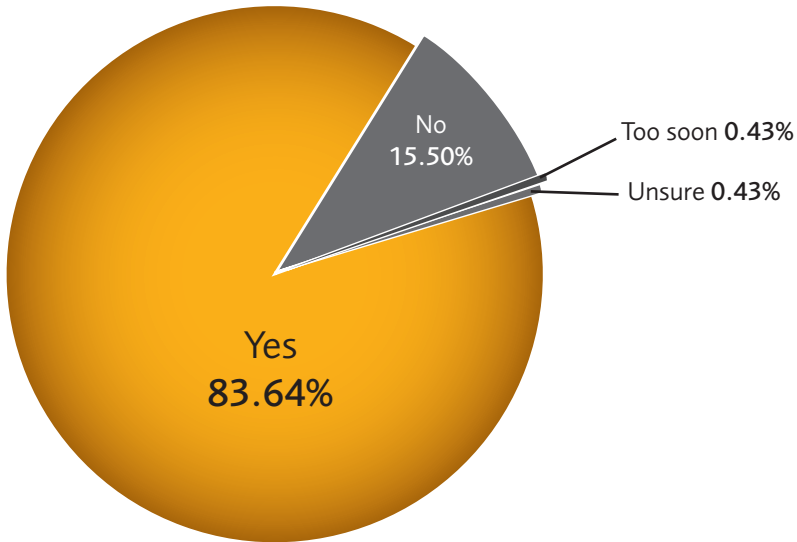
“Since installing vehicle tracking, we have streamlined our logistics process as well as communications between driver and office. Now we do not have to phone up to find out where our drivers are and where to dispatch jobs.”

Aron James, Managing Director, Chemtech Waste Management Ltd

Productivity

Don't take our word for it!

Over 83% of respondents* found their workforce more efficient through using our vehicle tracking management solution.



Navman can help you streamline your business operations...

* Customer survey carried out by an independent source during May and June 2005 on Navman Wireless UK Ltd customers.

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Productivity



Reduce mileage

Reduce mileage by 15 miles per day
@ £1.00/mile

→ **Saving: £3,600 per year***



Show nearest vehicle

OnlineAVL gives you the ability to immediately find the nearest vehicle to a job.

"Having visibility of the entire fleet in seconds and dispatching the nearest vehicle to a call out has enabled us to better route our fleet and decrease mileage, saving us both time and money."

Mick Skinner, Manager, General All Purpose Plastics Ltd

* based on one vehicle over 48 week year



Customer Service

Ever had a customer on the phone wanting to know instantly where their delivery is?

Now you can tell them...

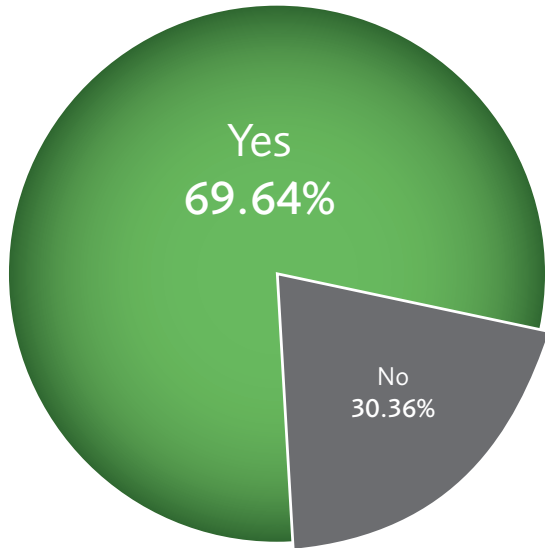
"Customers know that we are now able to provide accurate information on cargo delivery times using the real-time tracking technology. We are able to provide prompt invoicing to our customers as the tugs are able to send messages to our main office, indicating that jobs are complete."

Norman Cosh, Managing Director, AC Bennett & Sons Ltd

Customer Service

Don't take our word for it!

Over 69% of respondents* feel that customer service to their clients has improved.



Live vehicle tracking with Navman is cheaper and faster than a phone call to each of your drivers to find out where they are...

* Customer survey carried out by an independent source during May and June 2005 on Navman Wireless UK Ltd customers.

Customer Service

Accurate ETAs

Do you constantly have customers phoning to find out where their deliveries or services are?

Wouldn't life be better if you had that information at the touch of a button? Navman Wireless provides you with this tool...

You can have instant visibility of your workforce, so no need to call to find out where they are.



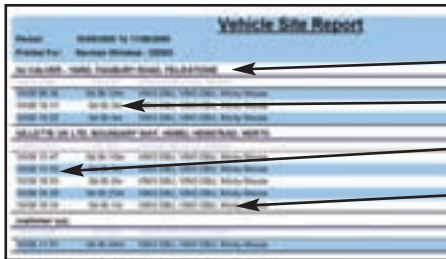
Real-time tracking

- Instant information about delays in deliveries or services due to unforeseen circumstances.
- Able to track planned versus scheduled deliveries, enhancing the service you provide to your customers.

Customer Service

Accurate invoicing and evidence

Using the vehicle site report you are able to provide early invoicing, help to resolve invoice disputes, decrease downtime and provide an accurate and trustworthy service to your customers.



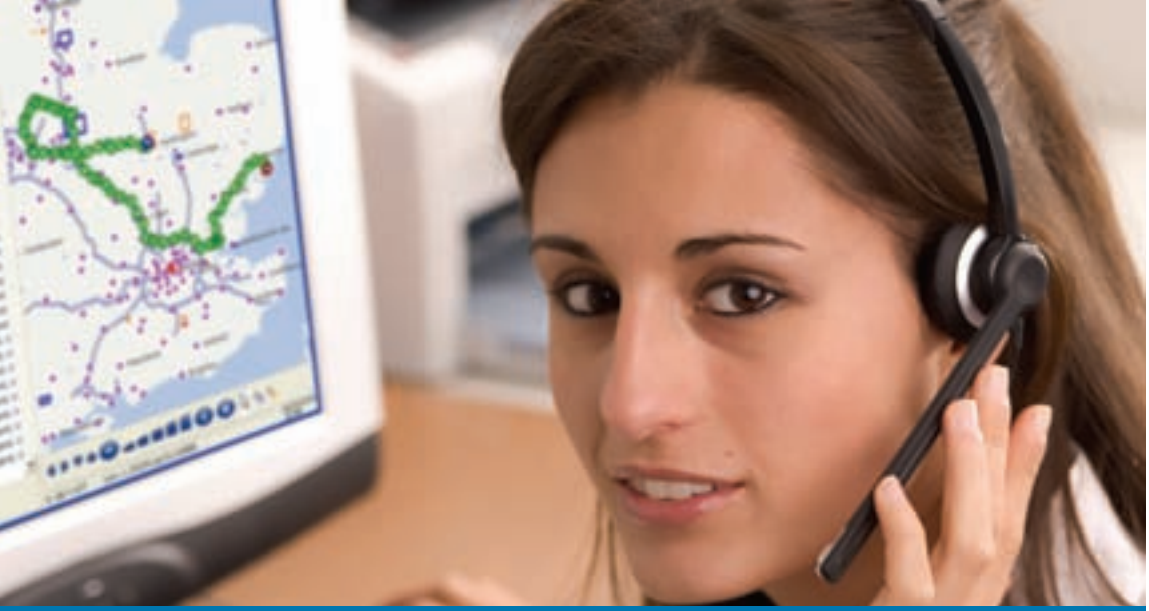
Vehicle Site Report	
Vehicle:	Registered to: 123456789
Planned For:	Vehicle: 123456789
Site Name:	123456789
Time Spent:	12:34:56
Date and Time:	12/31/2023 12:34:56
Driver:	123456789
Vehicle:	123456789

- Name of site visited
- Time spent on site
- Date and time site visited
- Driver and vehicle that visited

- ➔ Better Customer Service
- ➔ More Customers
- ➔ More Business

"We have noticed a large increase in customer satisfaction now that we provide amazingly accurate information to our customers on when they will receive their goods."

Steve Craynor, Transport Manager, Personal Despatch



Communication

Live tracking is cheaper and faster than a phone call to each of your drivers to find out where they are...

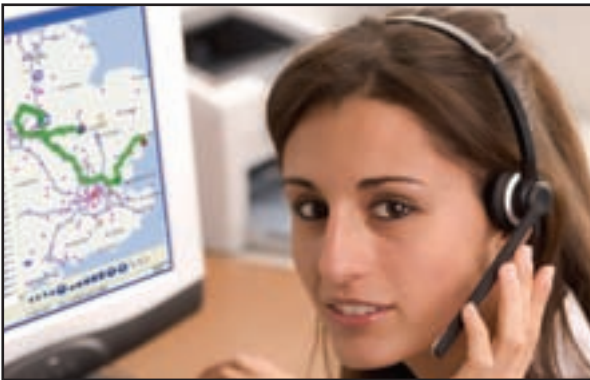
"The ability to track real time has eliminated the need to place calls into the workforce to find out where they are and how long they will be from a customer site. We are now able to find out from the touch of a button."

Alex Kinsella, Service Systems Manager, Walter Broadley Machines Ltd

Communication

Do customers always phone up to find out where their deliveries are?

Wouldn't you like your business to be more efficient by having this information at the touch of a button!



Navman Wireless can provide you with this.

Always wanted... instant visibility of your workforce, eliminating the need to call to find out where they are ... we provide it.

Imagine... the ability to contact your entire fleet with one message alerting them of issues with traffic or with job requirements... **now you can!**

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Communication

Instant messaging

The Mobile Data Terminal (MDT-850) and the M-Nav 650 offer instant messaging with one or more of your fleet for less than the price of a text message.

Fixed price, two-way messaging with your workforce, operating over the Vodafone GPRS network, enables communication to your fleet instantly and cheaply.



Decrease phone bill by £10 per month

➔ **Saving: £1,200 per year***

"As we operate a reactive service, communication with our drivers is essential. With the mobile data terminal supplied by Navman, we have seen considerable savings on mobile phone bills as we are now able to send jobs directly to the driver without having to pick up the phone."

Max Craven, Company Director, Craven Services Ltd

* based on 10 vehicles

Communication



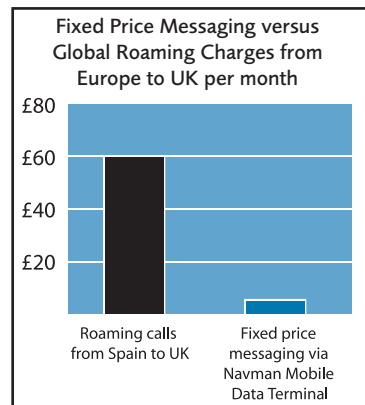
Fixed price tracking and messaging throughout Europe

Navman Wireless offer a fixed priced solution for vehicle tracking and messaging throughout Europe.

- No more variable bills from unexpected roaming charges.
- Instantly communicate with your fleet via the Navman OnlineAVLsolution to the in-vehicle Mobile Data Terminal.

When a vehicle is delivering throughout Europe, they may be gone for a few days at least. Now, not only will you not have to phone them to find out where they are, but you will be able to save on communications with them as well.

➔ **Saving: £55 per month, per vehicle***



"Fixed price tracking and communications with drivers has enabled us to keep control of our communication costs more effectively. We have already made savings of £80 per month per vehicle."

Mark Senior, Director, Over C's Ltd

* based on a roaming charge of 99p per minute on an average of 2 x one minute calls per day



Environment

Want to know what you can do
to help the environment?

"Since installation of Navman Vehicle Tracking, we made savings of £60,000 on fuel in the last financial year and expect this to be an annual saving in the future."

Debbie Emmott, Health and Safety Manager, Neales Waste Management Ltd

Environment

Do you care about the environment?

Do you want to reduce your effect on the environment?

Navman can help...



"Our fleet of vehicles were using nearly 33,000 litres of fuel a month, we have reduced this through elimination of unauthorised usage and better routing of our vehicles"

Debbie Emmott, Health and Safety Manager, Neales Waste Management

Environment

Reduction of emissions

The Navman Wireless solution offers a number of different features that can decrease the effect your company has on the environment.

- **M-Nav 650**
Enhanced routing of your workforce
- **Replay a Day**
Provides visibility as to where your vehicles have been for the day to enable you to check routes for efficiency.
- **Show Nearest**
Enables your company to dispatch the nearest vehicle to a particular job.
- **Mileage Report**
Visibility of mileage that your workforce are doing.



Environment

So, how do these features help the environment?

- ➔ Decrease Mileage
- ➔ Decrease Fuel
- ➔ Decrease CO2 Emissions



"Increased route efficiency, decreased mileage and better allocation and sorting of jobs between drivers has significantly helped to reduce fuel consumption and therefore reduced emissions into the environment."

Carolyn Willett,
Head of Human Resources,
Greencare Environmental Ltd



Profitability

Navman Wireless Fleet Management...

a sound investment for your
bottom line!

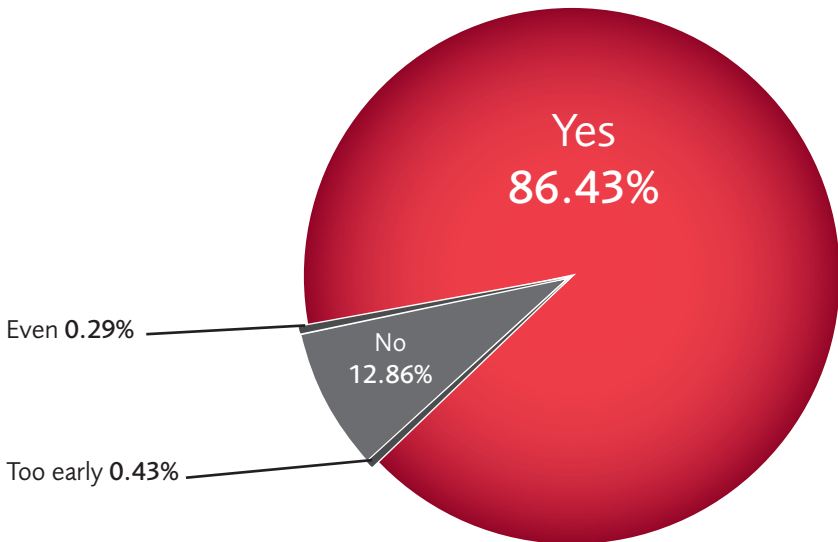
The fastest route to saving
costs in your business...

Profitability

Profitability

Don't take our word for it!

Over 86% of respondents* feel that the benefits outweigh the cost of Navman Vehicle tracking.



Navman Wireless can help you to boost profits...

* Customer survey carried out by an independent source during May and June 2005 on Navman Wireless UK Ltd customers.

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Profitability



Decrease fuel costs

Through enhanced routing, elimination of private or unauthorised mileage and better allocation of vehicles to jobs Navman Wireless can help to reduce your mileage and thus your fuel costs.

Reduce mileage by 100 miles per week
@ £1/mile

➔ **Saving: £48,000 per year***



"With rising fuel prices, a reduction in mileage on vehicles helps us save money. With the OnlineAVL mileage report we are reducing private mileage and making route planning more efficient."

Max Craven, Company Director,
Craven Services Ltd

* based on fleet of 10 vehicles over a 48 week period

Profitability



Increased productivity

Navman Wireless will make your workforce perform smarter and faster through reduced downtime on your fleet.

Reduce downtime by 2.5 hours per week
@ £30 per hour

→ Saving: £36,000 per year*



"Being able to keep track of every vehicle no matter where it is, means that we are able to dispatch the nearest vehicle for every pickup. This saves us both time and money and ensures that we achieve the most out of our fleet and provide an efficient service to our customers."

Mark Senior, Director, Over C's Ltd

* based on fleet of 10 vehicles over a 48 week period

Profitability



Timesheet inaccuracies

With OnlineAVL reports, there is a record of hours worked which can be used to verify overtime and eliminate excessive claims.

Reduce claims by 7 hours per week
@ £14 per hour

→ Saving: £47,040 per year*



"Now that we use OnlineAVL as an electronic time sheet, from first ignition on through until final ignition off for the day, we are able to provide accurate time sheets for our drivers. This has resulted in a saving of £7,000 already."

Aron James, Managing Director,
Chemtech Waste Management Ltd

* based on fleet of 10 vehicles over a 48 week period

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